

LITTLE FLOWERS

Early Childhood & Development Center, Inc.

2018 Annual Report

"Educating and Enriching Children"



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Letter from our Director-Crystal Please Update



This has been an exciting year for the children at Little Flowers Early Learning and Development Center, Inc. -- **thanks to your support!**

With continued grant and donations, we have been able to do the following:

- Increase enrollment by 44% and now has a waiting list for enrollment
- Help develop the brains of over **140** children from infants to 15 years
- Receive 4 of the 5 grants applied for and was able to offer the following “**Free**” programs and parent services:
 - Pre-k expansion for 4-year-old children entering kindergarten
 - Out of school time funding for after school children
 - Summer enrichment
 - Circle of Security parent training
- Offer scholarships for ballet and tap dance to 20 children
- Hire two new after school staff, one of whom worked at Little Flowers through the Baltimore City’s summer Youth Works program
- we are still able to provide **Free** home cooked breakfast and lunch, and snacks to **Every** child

After completing the extensive reaccreditation process with the Maryland State Department of Education - Early Childhood Education Division we passed with no exceptions. Little Flowers is the largest nonprofit child development and enrichment center in Sandtown. We offer comprehensive early learning, intervention, before and after school programs, summer enrichment, and transportation. We still need your help to serve the children and families all year round!

Our success depends heavily on grants (most are ending soon) and supporters like you.

Please consider contributing this year or becoming a monthly contributor. You can donate right now via our website or sign up for monthly deductions. Your support allows critical early childhood development of a precious child in Sandtown.

Thank you for providing the critical early education and after school programs for children living in poverty. You can help change lives!

Thank you in advance for supporting the future of our children.

Crystal Hardy-Flowers, LGSW

Tracy Curry, MA, SPHR, CCP

A handwritten signature in black ink that reads "Crystal Hardy-Flowers" with a stylized flourish at the end.

A handwritten signature in black ink that reads "Tracy Curry" in a cursive style.

Founder/Executive Director

Board Chairperson

Board of Directors
Committed to Community

Chair

Tracy Curry, MA, SPHR, CCP

Vice Chair

Evona Hebb, M.S.

Treasurer

Kimberly Lambert, MBA

Board Members

Executive Director

Crystal Hardy-Flowers, LGSW

Ramona Green, *M.A.Ed.*

Mary Hughes, B.A.

Beatrice Williams, *M.A.Ed.*

Voluntary Research Analyst

Susan Hill

Mission/Vision/History

Little Flowers Early Childhood and Development Center, Inc. recognizes that children are our future. Therefore, it is our mission to improve the lives of children by employing a holistic approach to education. In doing so, we are committed to promoting growth in our children through quality education and early intervention, enrichment, parent involvement and collaborations. In addition, we see the importance of positioning children where they can be successful by providing them with safe, nurturing and clean learning environment.

Mission

Our curriculum is designed to foster the social, emotional, intellectual, and physical needs of the children we serve.

We believe that children need to be actively involved in learning through play, with opportunities to explore, experience and succeed.

Staff development is a central focus of Little Flowers' program, enabling teachers and assistants to provide comprehensive services for children and families and to assist in the on-going evaluation and improvement of staff as well as the total program.



Education & Enrichment

Professional & Program Development

Parent & Community Involvement

Diversity & Inclusion

History

Little Flowers Early Childhood and Development Center, Incorporated (Little Flowers) is a 501 (C)(3), non-profit organization. Little Flowers aims to provide low-income children and families in the community with quality childcare services through comprehensive early learning and intervention, before and after-school services and weekend enrichment programs.

Little Flowers was started in August 2008. The owner, a licensed graduate social worker, has over 18 years of providing clinical services to disadvantaged and vulnerable children and adults in the city of Baltimore, and over 6 years of experience in early childhood and development. In addition, the owner has extensive experience in the legal field as an expert in the field of child maltreatment. With that being said, the owner intends on incorporating on-site mental health services in order to provide a more holistic approach to child development and strengthen families.

Services Provided

Infants and toddlers (6 weeks to 2 years)



Little Flowers uses the OUNCE Scale, which is an assessment tool that enables caregivers and families to monitor their child's development, and the Teaching Strategies curriculum, which is a comprehensive curriculum with a clear organizational structure and a particular focus on routines and experiences. We focus on building social/emotional skills that serve as

the foundation for learning and that last a lifetime.



Preschool-Age (3 to 5 Years)



Our Preschool-age children use the Core Knowledge and Teaching Strategies Curriculums that have been MSDE-approved and designed to develop skills and knowledge in the seven domains of learning.

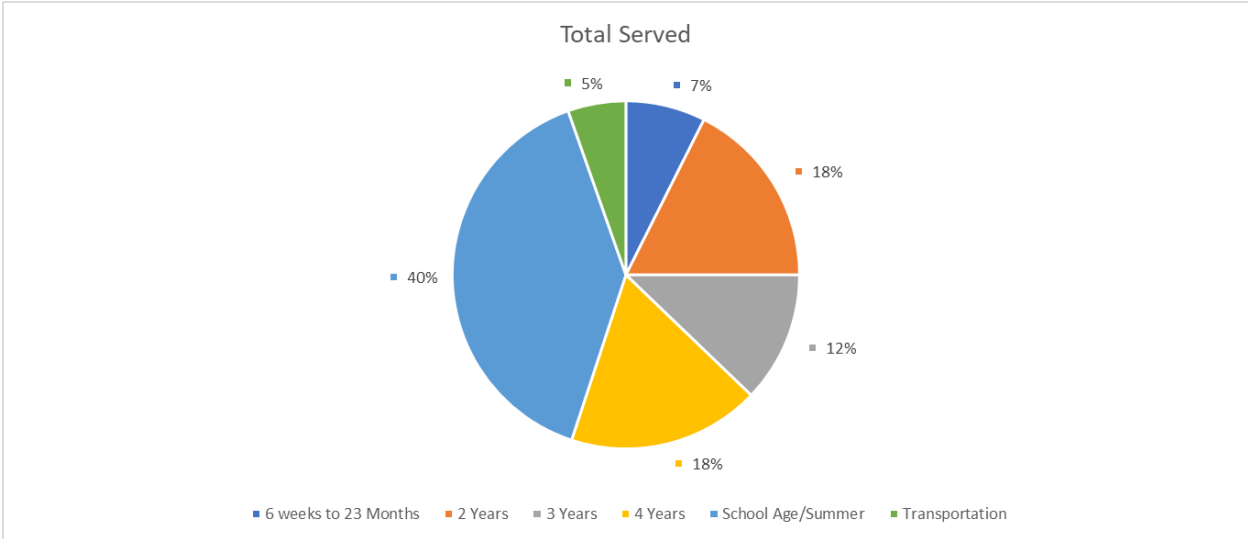
In addition, our center uses the Pinnacle curriculum. The Pinnacle Curriculum is centered on monthly themes, with weekly unit themes as well. Each month of curriculum provides five full weeks of activities in a daily format. Moreover, it offers activities that are age appropriate as well as providing teachers with an abundance of ideas to enrich learning centers in their classroom. The activities meet learning objectives that help children move toward their potentials as they explore the materials and activities in the classroom. We also focus on building social/emotional skills that serve as the foundation for learning in school and last a lifetime.

G.R.A.S.P Generation Recharge and After-School Program



Generation Recharge before and after-school enrichment program provides services for school-age children, ages 3 to 15. G.R.A.S.P. operates early morning hours and extended evening hours. With these extended hours, we provide a safe and nurturing learning environment that focuses on education, teamwork and leadership skills. Furthermore, G.R.A.S.P. children get the opportunity to explore Theater, Chess, Step, Boxing, Martial Arts, Music, Creative Art, and Science, Technology, Engineering, Math (via the use of a research-based S.T.E.M curriculum).

Who we served in 2018



2018 Program Achievements-Discuss



We achieved the following in 2018 which had significant impacts to our center and community:

Re-Accreditation – To continue to maintain program quality through best practices and to begin to prepare for re-accreditation

Increase Staff – Little Flowers hired a better qualified teachers who meet accreditation standards (i.e., AA degree or above, and/or with teacher certification)

PTA - we will continue to work diligently to increase our PTA, so please consider serving on the PTA board.

Executive Board – This year we plan to increase parent and community involvement. If interested, please see Ms. Crystal.

FundRaising – This year, we raised \$20,000 for operations

Grant Writing - Our goal is to obtain at least \$200k in grant funding to support early education instruction and afterschool.

Save the Dates Events

February 2018 King and Queen Ball



Community Outreach and Summer Camp

Message from-Needs to be completed

Academic Coordinator-Jasmine Hardy

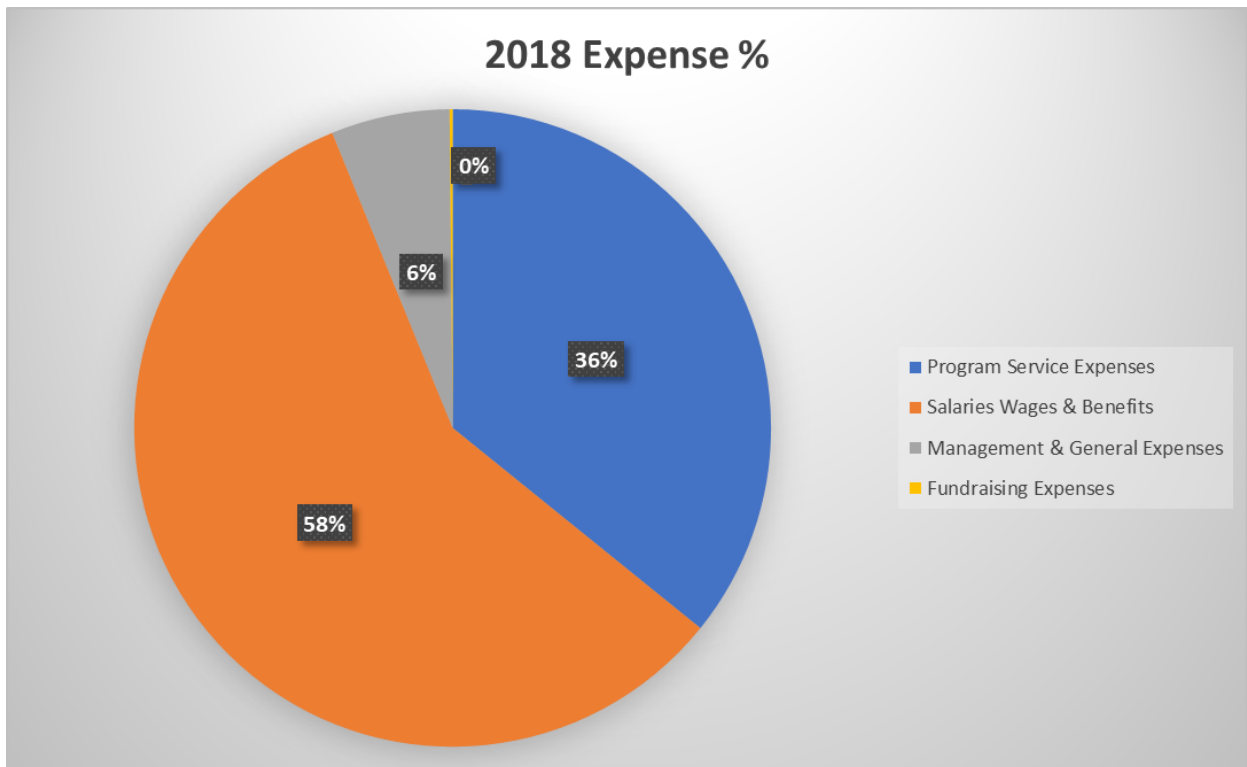
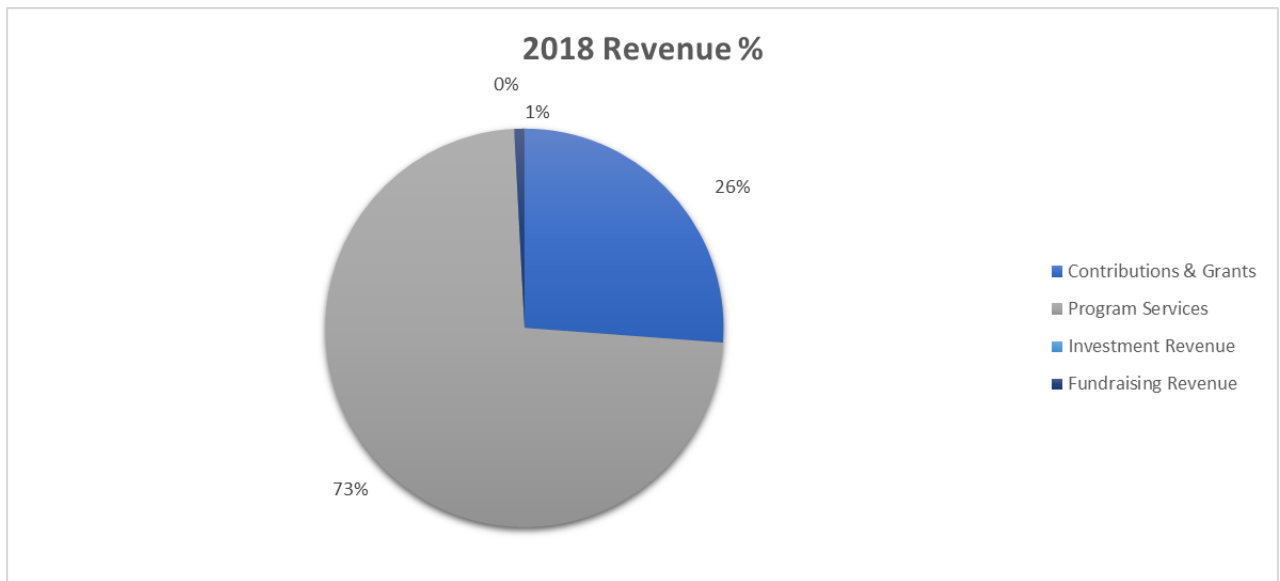
GRASP-Jaamal Miller

Toddler Program-Kathleen Carter

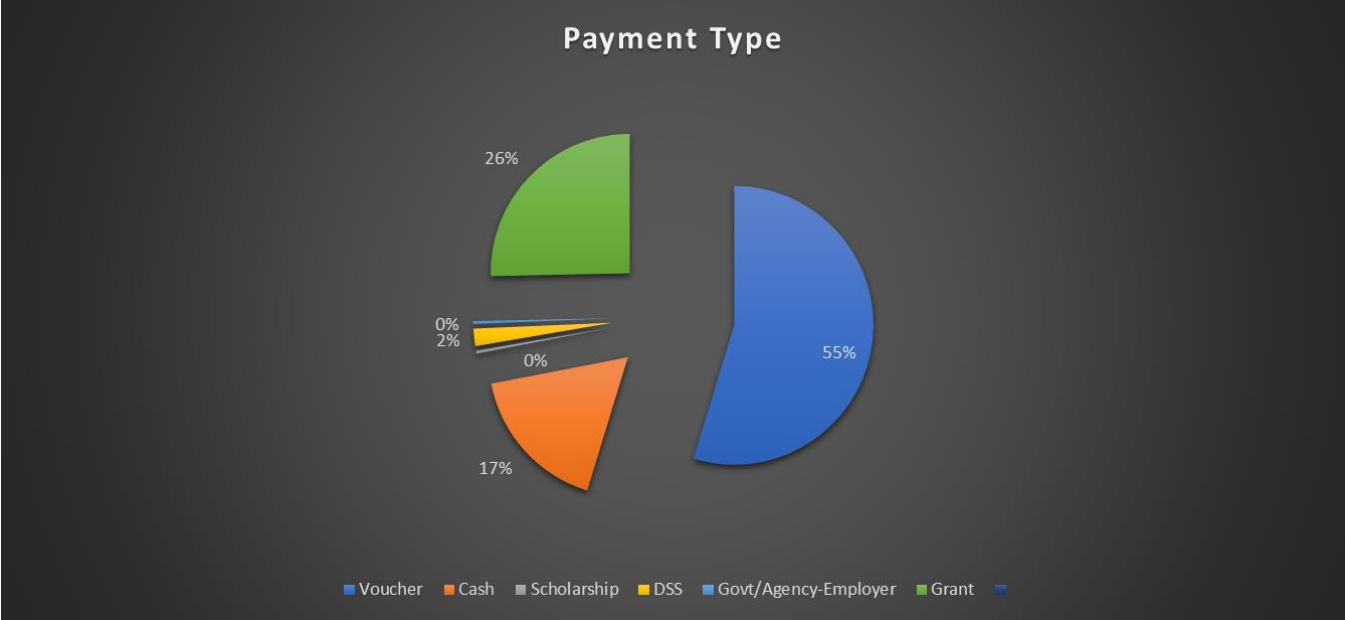
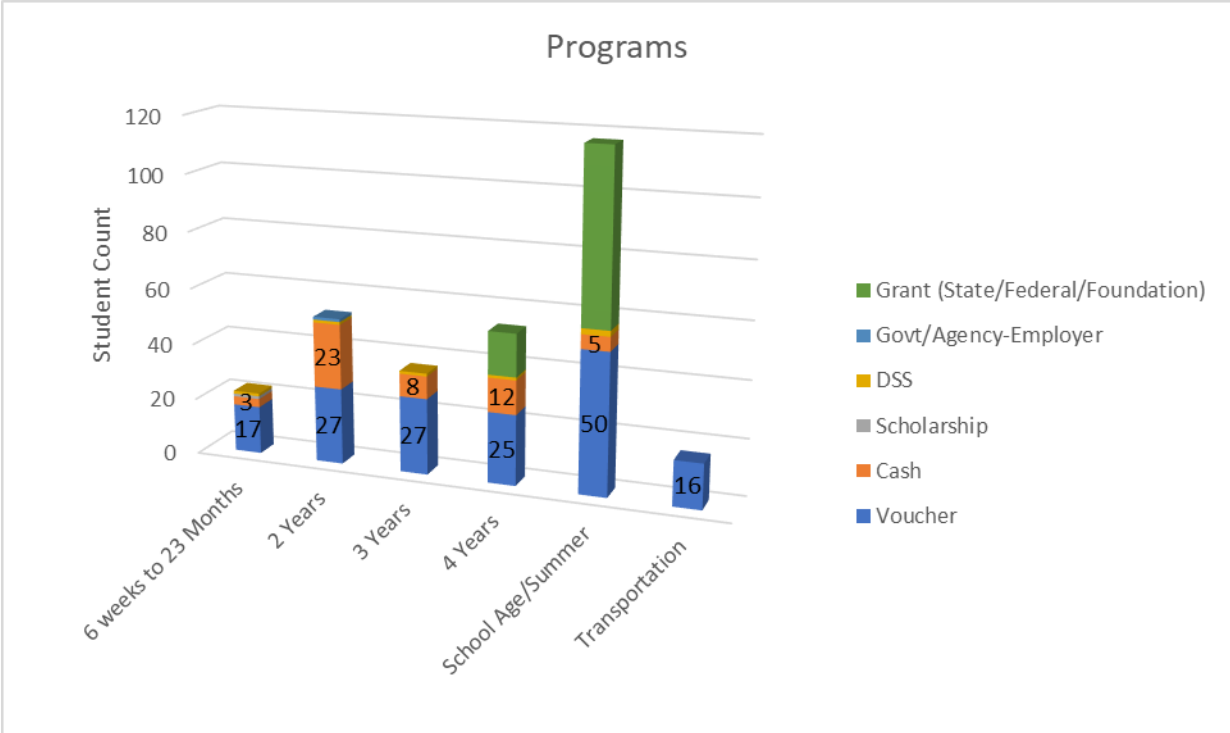
2018 Income and Expenses

	2018		2017
Revenue			
Contributions & Grants	\$ 320,815.56	\$	55,804.35
Program Services	894,500.82		865,135.38
Investment Revenue	-		-
Fundraising Revenue	10,095.00		13,706.88
Total Revenue	\$ 1,225,411.38	\$	934,646.61
Functional Expenses			
Program Service Expenses	\$ 390,085.25	\$	291,929.95
Salaries Wages & Benefits	\$ 601,328.72		547,014.03
Management & General Expenses	65,542.52		74,907.93
Fundraising Expenses	32,331.53		7,892.22
Total Expenses	\$ 1,089,288.02	\$	921,744.13
Balance Sheet			
Operating Cash	\$ 39,888.07	\$	23,498.35
Contributions & Grants Cash	53,026.64		7,176.11
Accounts Receivable	75,663.18		30,437.29
Other Current Assets	11,610.25		5,097.65
Land Buildings & Equipment	104,092.05		38,268.05
Investments			-
Total Assets	\$ 284,280.19	\$	104,477.45
Liabilities	\$ 15,667.54	\$	51,336.54
Unrestricted Net Assets	268,612.65		53,140.91
Temporarily Restricted Net Assets			
Total Liabilities & Net Assets	\$ 284,280.19	\$	104,477.45

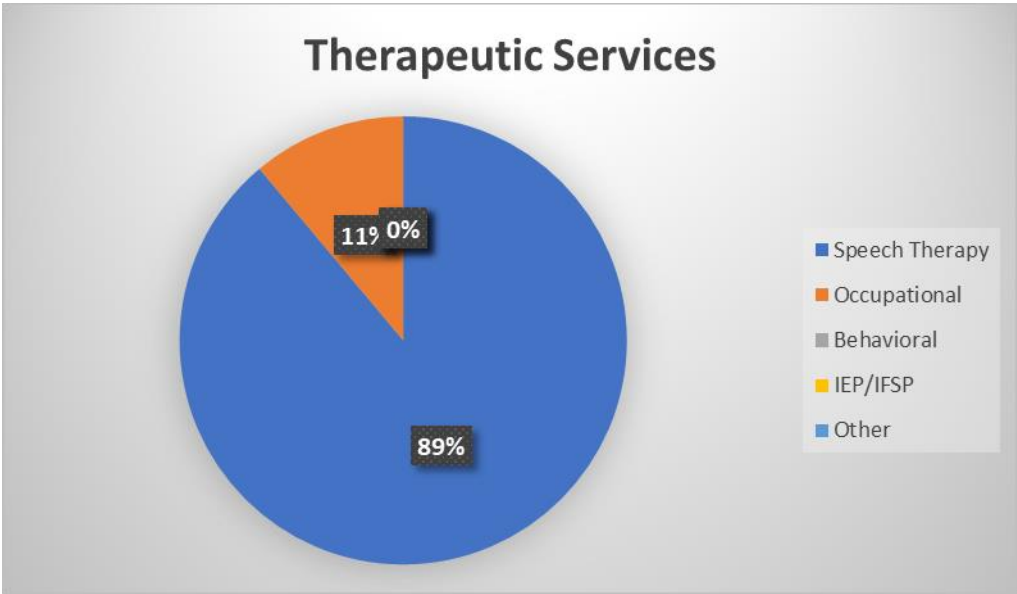
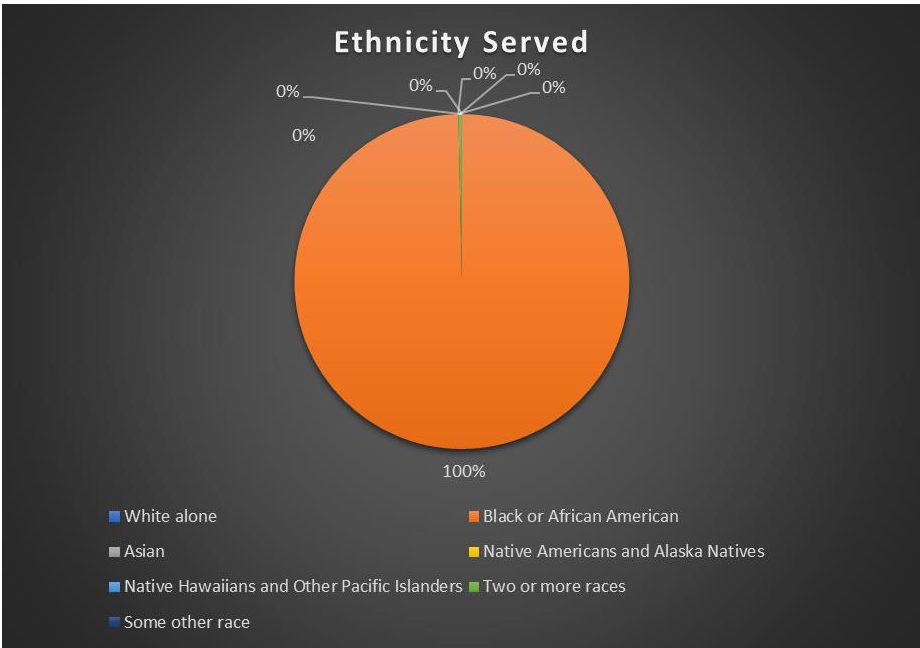
2018 Financials (cont.)



Our Program Demographics



Our Program Demographics (cont.)



Thank you to our Supporters

Bessemer Trust

Andrew Hanks & Christine Hanks

Thank You!

The Rick and Constance Soloway Charity

John Stapleton

Bank of America

Ellen Jacob McDaniel

Andrew Freeman



Cathy A Frazier

Edwin & Priscilla Delong

James Marth

Raymond Hardy

Mary Hughes

Susan Hill

Beatrice Williams

Eric & Linda Brown

Douglas Lent

Stuart & Candance Simms

Robert C Macdonald

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Sue Hill

John Stapleton

Wayne Hunt

Rockerfeller Group